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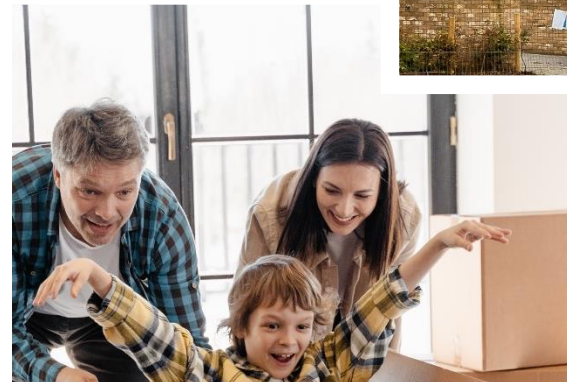
Residential Secure Income plc (ReSI plc)

Aiming to generate secure inflation-linked returns while accelerating the development of socially and economically beneficial new housing

H1 2023 Results presentation

June 2023

For professional investors only. Capital at risk.



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PRESENTATION TEAM



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HIGHLIGHTS

H1 2023 HIGHLIGHTS

+6.2%

Like-for-like
rental reviews¹

>99%

Rent collection

-3%

EPRA Adjusted
Earnings growth

86%

Dividend
Coverage

-7.2%

Like-for-like
valuation decrease

-13.7% / 89.0p

H1 2023 total return /
EPRA NTA p per share

52%

Loan to
Value

90% / 21 years

fixed or inflation-linked
debt for 21 years²

Past performance is not necessarily a guide to future performance. Capital at risk.

Source: ReSI plc Interim Results 31 March 2023

1. Rental reviews include homes that were occupied and eligible for rent reviews during the six-months ended March 2023, and are adjusted to include shared ownership homes with rent increases that occurred on 1 April 2023. Excluding those 1 April rent increases, rent reviews would be 5.8%.

Including all homes that were occupied or re-let during H1 2023 and excluding 1 April rent increases, like-for-like rent growth would be 1.8%.

4. 43% inflation-linked and 47% fixed.



PORTFOLIO OVERVIEW AND PERFORMANCE



A DIVERSIFIED UK HOUSING PORTFOLIO

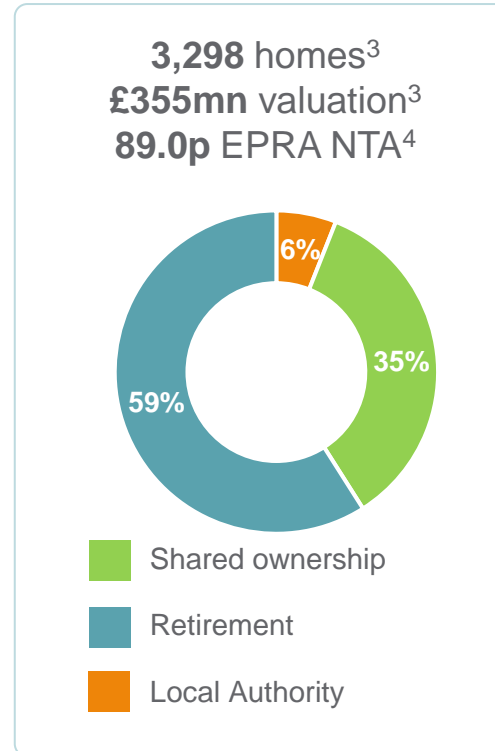
Focused on two resilient sectors of affordable housing¹ to deliver 97% inflation-linked income²

Independent retirement living

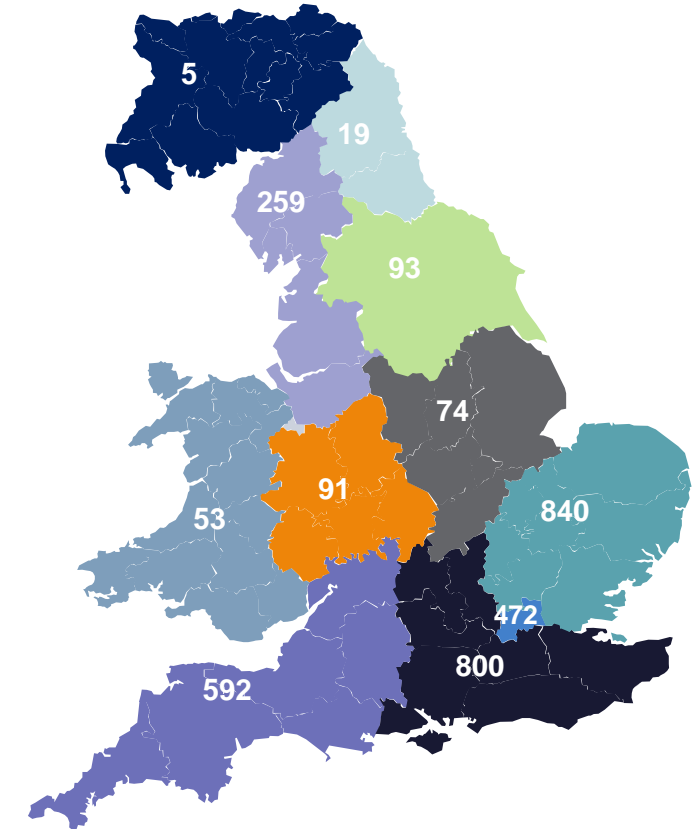
- Fit-for-purpose homes
- Affordable rents with lifetime tenancies
- Maintaining independent living (without care) for longer

Shared ownership

- Part-rent / part-buy
- Affordable
- Supported by government grant



Diversified by tenure and location



1. Based on 99% rental income stream

2. Portfolio weighting of total based on valuation at 31 March 2023. ReSI plc's RPI inflation linkage lags RPI and is subject to caps and floors.

3. ReSI plc portfolio as at 31 March 2023

4. Source: ReSI plc 31 March 2023 interim accounts

SHARED OWNERSHIP PORTFOLIO PERFORMANCE

Accelerating demand

- £35mn of acquisitions compared to previous year
- Portfolio is now 99% sold or reserved¹
- Rising mortgage rates and private rents fuelling demand

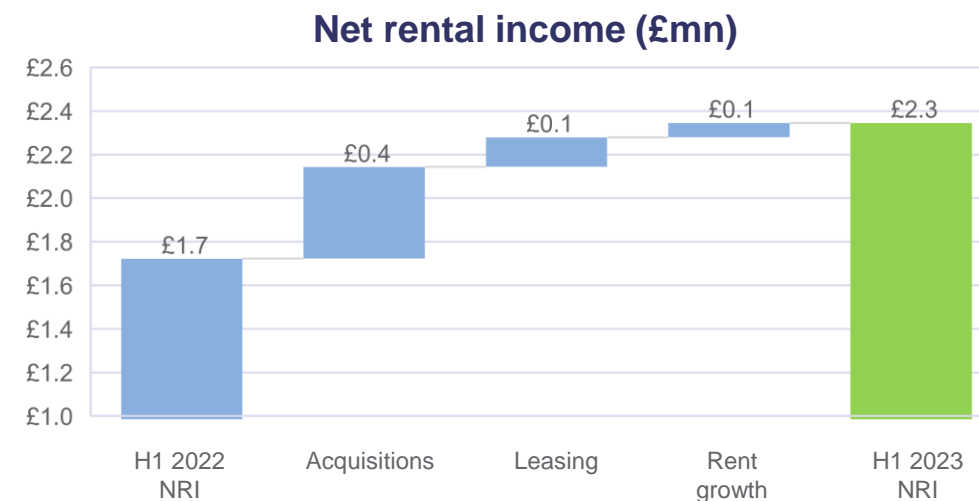
Secure income

- Underpinned by c.37% average shared ownership stake
- 99% rent collection²

Accelerating rent growth, whilst protecting residents

- Rents increase at RPI + 0.5% annually
- 5.5% like-for-like rent growth in 2022
- 12.4% contractual rent increase³ voluntarily capped at 7%

H1 2023 key metrics	
Homes / Value	769 / £125mn
% leased or reserved ¹	99%
Rent Reviews	+7.0% (1 April 2023)
Margin	94%
Unlevered net initial yield ⁴	3.5%



1. As at 6 June 2023

2. For H1 23

3. Effective 1 April 2023. ReSI reserves the right to increase future rent in accordance with the leases. The limit to the amount of rent we collect applies to 2023 rent increases only and ReSI reserves the right to increase future rent in accordance with the leases (including using a figure higher than 2023 rents, but no more than the uncapped FY 2023 rents as the basis for the next year's rent review). We will review the general economic environment ahead of any future rent increases.

4. Valuation yield reflects rent increases that occurred on 1 April 2023, which were voluntarily capped at 7.0%.



RETIREMENT PORTFOLIO PERFORMANCE

UK's largest independent retirement portfolio for private rent

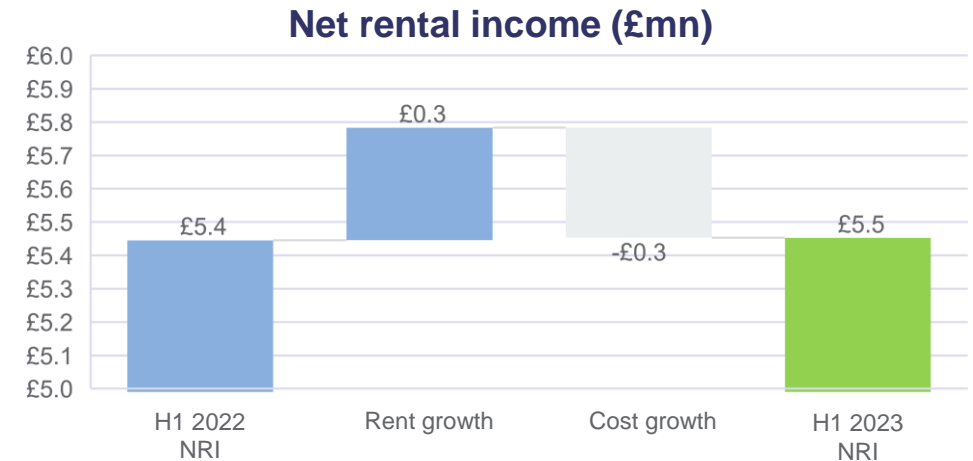
Top line growth offset by cost pressure

- 5.6% rental revenue growth¹
- Record 94% occupancy¹
- 100% rent collection¹
- Net income flat due to +13% YoY opex, driven by +77% energy cost

Key priorities to drive net income growth

- Restructuring property management increasing technology
- Re-tendering repairs and maintenance contracts
- Improving retirement re-letting timing to drive occupancy growth
- Energy efficiency improvement projects

H1 2023 key metrics	
Homes / Value	2,240 / £209mn
Occupancy	94%
Rent Reviews	+5.7%
Margin (excl. ground rent)	54%
Unlevered net initial yield	5.4%



1. For H1 23



SUSTAINABLE INVESTMENT HIGHLIGHTS

Social impact



Saving on annual housing costs compared to alternative tenures

32% Shared owner vs. outright owner

21% Shared owner vs. renter

Customer surveys:
ReSI Housing²

87% Shared owners satisfied with ReSI's in-house property manager³

80% Shared owners satisfied that their rent is as good or better value than their previous residence

Retirement

90% Retirement residents satisfied with their property manager

54% Retirement residents have experienced an improvement in their mental health

Past performance is not necessarily a guide to future performance.

1. Gresham House calculation
2. ReSI Housing is a Registered Provider of Social Housing
3. ReSI Property Management Limited (RPML)

Environmental impact



£84 | 200kg CO₂

Monthly saving on energy bills and carbon emission for shared ownership residents⁴

EPCs ahead of wider market and improving



4. The Good Economy's assessment of the saving from the average EPC B home compared to EPC D. Financial saving scaled up for the April 2023 energy price cap
5. Average of all tenures. English Housing Survey: 2020 to 2021

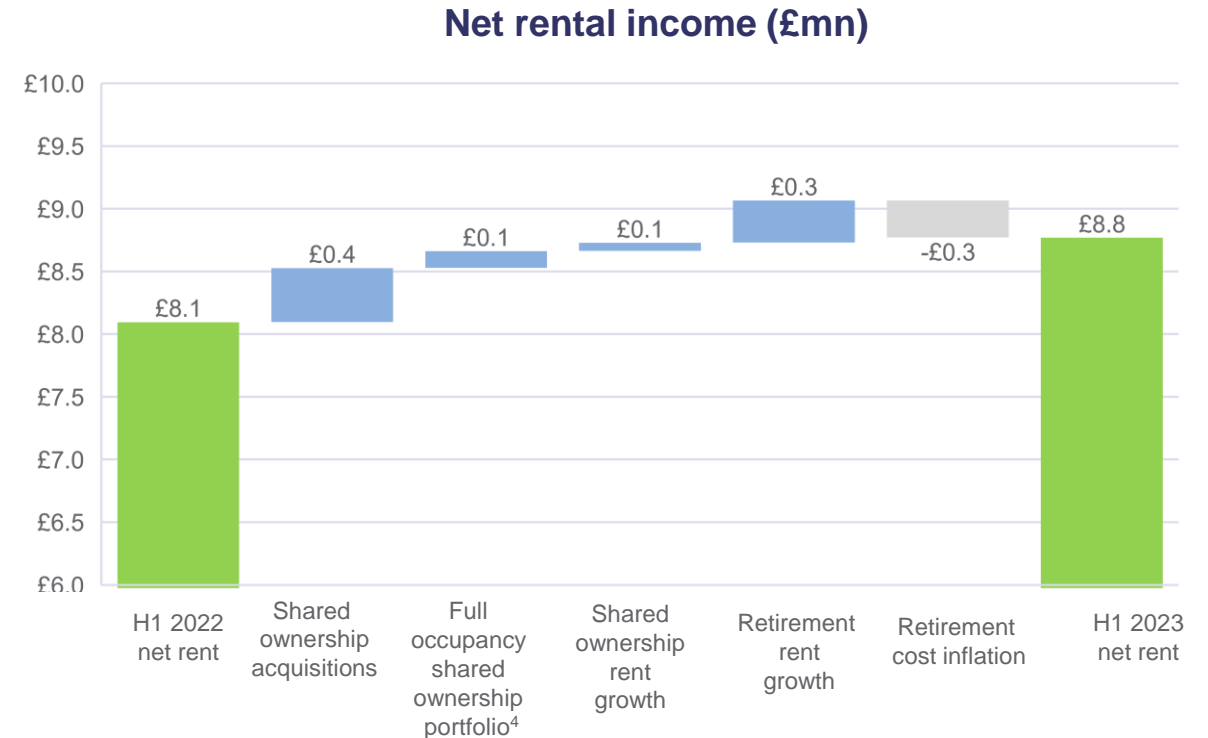


H1 2023 FINANCIAL RESULTS

H1 2023 INCOME

Higher expenses and floating rate financing costs more than offset 10% growth in gross rental income

	H1 2023	H1 2022	Change
Gross rental income	£13.6mn	£12.4mn	+10%
Net rental income ¹	£8.8mn	£8.1mn	+8%
First tranche sales profits ²	£0.2mn	£0.3mn	-31%
Net finance costs ³	£(3.1)mn	£(2.8)mn	+13%
Management fees	£(1.1)mn	£(0.9)mn	+16%
Overheads	£(0.7)mn	£(0.5)mn	+33%
EPRA Adjusted earnings	£4.1mn	£4.2mn	-3%
EPRA Adjusted earnings (p per share)	2.2p	2.4p	-8%
IFRS Adjusted EPS	(11.9)p	4.5p	-365%
Dividend cover	86%	96%	+10%
Share count	185.2mn	175.1mn	+6%



Past performance is not necessarily a guide to future performance. Capital at risk.

Source: ReSI plc Interim Results 31 March 2023

1. Net rental income represents gross rental income after deducting property operating expenses, including ground rent paid
2. First tranche sales profits will generate future shared ownership rental income
3. Net finance costs are presented excluding ground rent expense, which are finance costs under IFRS but have been included in net rental income

ADJUSTED EPRA EARNINGS

Movement in Adjusted EPRA Earnings (pence per share)



H1 2023 dividend cover: 86%

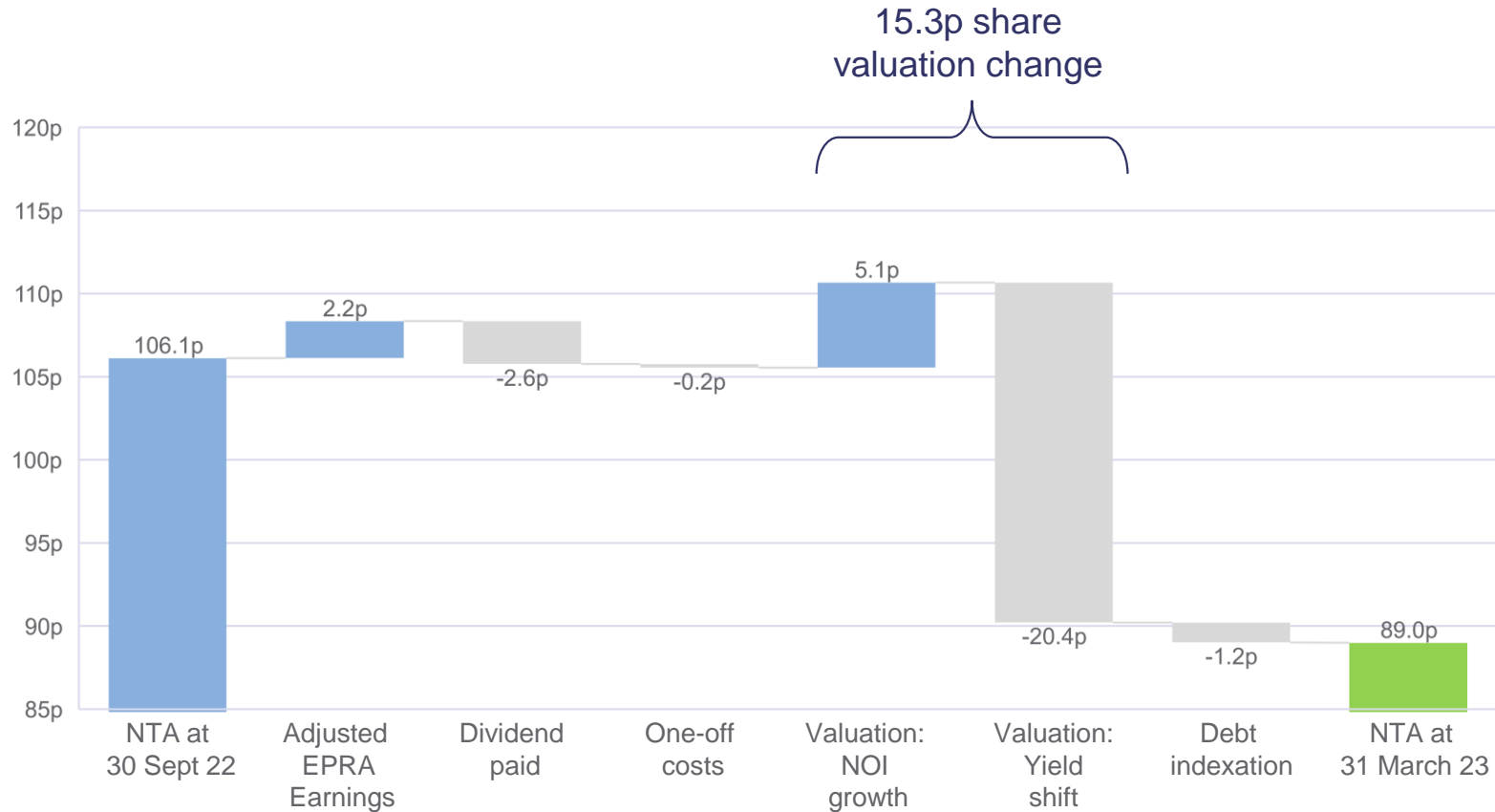
- Coverage diluted by 0.5p /18% due to:
 - Retirement energy costs 0.1p above forecast
 - Finance costs attributable to floating rate debt
 - Fund management fees, as a result of being charged in advance, based on prior quarter NAV – expected to unwind in H2
 - Fund overheads with higher costs associated with running a listed fund

- Top line expected to drive uplift in H2 2023:
 - 7% rent increases in Shared Ownership effective from 1 April 2023
 - Operational improvements in the retirement portfolio being executed by RPML

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EUROPEAN REAL ESTATE ASSOCIATION NET TANGIBLE ASSETS (EPRA NTA)

H1 2023 movement in NTA (pence per share)



H1 2023 total return: (14.5)p

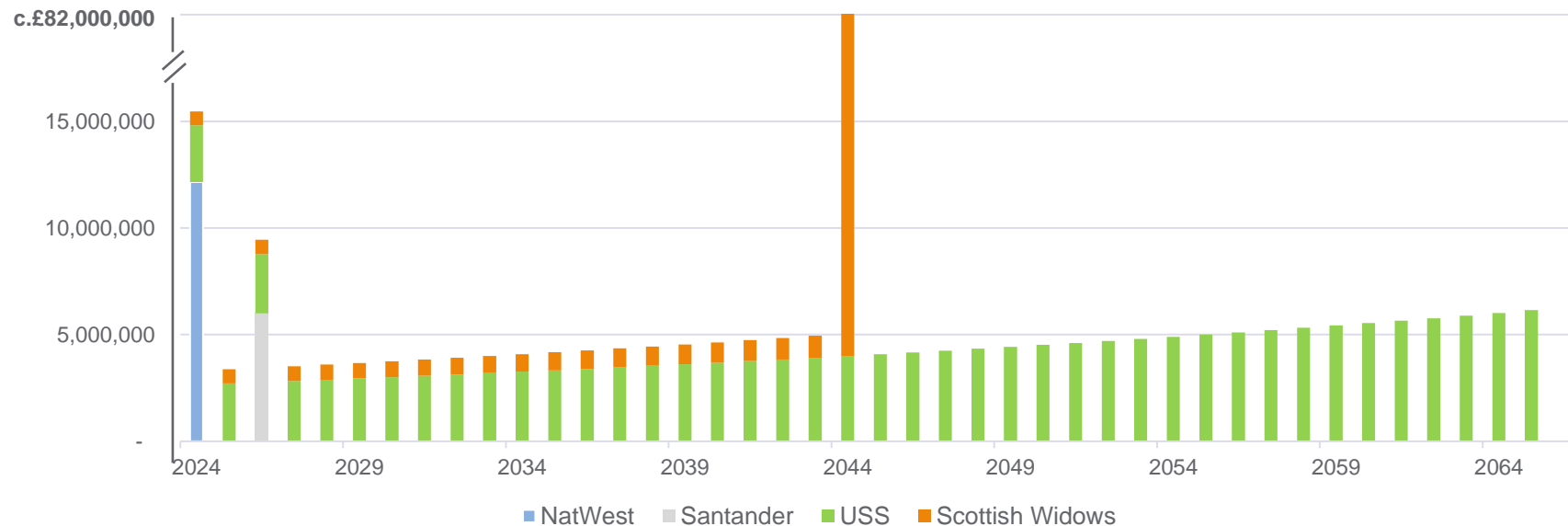
- £4.1mn/2.2p per share net income
 - c.86% dividend cover for the half-year
- 15.3p per share valuation decline (7.2% like-for-like valuation decrease)
 - Rent increases of 6.2% (inc. 1 April 2023 shared ownership rent reviews)
 - Driven by c.50bps¹ weighted average valuation yield increase (c.50bps in each retirement and shared ownership)
- 1.2p per share of debt indexation adjustments
- 0.2p of one-off costs related to aborted fundraising in Autumn 2022



ULTRA-LONG INVESTMENT- GRADE DEBT

21 years¹ Average debt maturity	47%¹ Fixed (3.5% coupon)	c.43%¹ Inflation linked (5.5% cap) (1.1% coupon)	52% LTV (50% target)	46%² Reversionary LTV
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Debt maturities schedule



- c. £10mn of liquidity post near-term maturities³
- 90% fixed / inflation linked debt for a weighted average of 21 years¹
- Non-core asset sales expected to enable full repayment of floating rating debt

Past performance is not necessarily a guide to future performance. Capital at risk.

Source: ReSI plc Interim Results 31 March 2023

1. 47% of ReSI's debt is fixed with 19 years average maturity and 3.5% blended coupon. 42% is index linked with 24 years average maturity and 1.1% average blended coupon over the remaining loan term, and principal increasing with RPI + 0.5% (with a 0.5% floor and 5.5% cap).

2. LTV on c.£430mn of portfolio vacant possession value, which represents a 21% uplift over the fair value of ReSI's portfolio as at 31 March 2023. Source: Gresham House and Savills, as at 31 March 2023.

3. Liquidity includes c.£17mn of revolving credit facility capacity and c.£5mn of unrestricted cash.

RESI DEBT COVENANTS

Aside from Santander LTV covenant, ReSI plc has ample room in debt covenants

Loan Covenants by Portfolio - most recently reported covenants ¹				
Covenant	Shared Ownership / USS	Retirement / Scottish Widows	Local Authority / NatWest	Total Portfolio / Santander
Current debt balance ²	£83mn	£94mn	£12mn	£8mn
LTV - Threshold	N/A	<59%	<60%	<55%
LTV - Reported	N/A	45%	42%	53%
Value - Headroom (%)	N/A	23%	30%	3%
Value - Headroom (£)	N/A	£47mn	£9mn	£12mn
ICR / DSCR - Threshold	>0.95x	>2.0x	>2.5x	>1.5x
ICR / DSCR - Reported	6x	3x	3x	3x
NOI - Headroom	85%	33%	21%	53%

- Valuation yield could widen by a further c.20 bps (c.£12mn of headroom) before breaching Santander LTV covenant (c. 4% of total debt)
- Further valuation headroom via inflation linked rental growth
- Positive discussions with Santander regarding lifting the LTV covenant
- Exploring the sale of non-core assets to deleverage through repayment of floating rate debt

The information discussed on this slide are for information purposes and are subject to change. Assumptions are built into the models.

1. Based on most recent quarter of lender covenant reporting. The covenants presented do not represent a comprehensive set of debt covenants. This is not a performance forecast and there can be no guarantee that ReSI will continue to meet its debt covenants in the future.

2. As at 31 March 2023. USS debt balance shown at fair value, reflecting the impact of recurring quarterly indexation and movements in gilt yields and credit spreads.

3. Interest rate breach threshold based on last-twelve-month net rental income of c.£1.8mn.

4. Source: Gresham House models, as at 31 March, 2023.



OUTLOOK

OUTLOOK

- Growing demand and structural undersupply underpin market
- Strong top line performance expected to continue
- Focus on retirement portfolio performance whilst continuing to protect residents
- Sale of non-core assets to pay down floating rate debt will reduce volatility and increase sustainability of income
- Reposition dividend for growth in line with underlying inflation-linked rents
- Transactional evidence at period end suggests that downward pressure on valuations is easing but driven by gilt yields



ReSI is strongly positioned to meet the two biggest problems in the UK housing market:

- Inability to access home ownership
- Growing elderly population and loneliness

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Source: ReSI plc interim results 31 March 2023